

QUALCON™

Crafting future...



CRAFTING FUTURES, DELIVERING DREAMS

Qualcon Dreams is a specialized real estate mandate and project sales advisory firm dedicated to delivering end-to-end commercial, residential, and mixed-use development solutions.

Acting as the strategic bridge between developers, investors, and the market, we leverage deep industry expertise, data-driven demand insights, and an extensive sales network to optimize project performance from concept to completion.

We operate as a trusted mandate partner—representing developers exclusively—ensuring structured sales execution, seamless cash-flow cycles, and disciplined go-to-market strategies that maximize returns and minimize risk.

WHY DEVELOPERS TRUST US

- Proven track record of delivering strong sales absorption across multiple asset classes
- Professional sales teams trained in real estate negotiation and client service
- Technology-driven lead management and CRM systems
- Strict compliance with regulatory and documentation standards
- Commitment to transparency, integrity, and long-term partnership

OUR ROLE AS A MANDATE PARTNER

A mandate with Qualcon Dreams gives the developer a dedicated, accountable team responsible for project positioning, marketing, sales execution, revenue collection, and buyer relationship management. As a mandate firm, we assume full responsibility for:

Sales & Marketing Strategy Development

Crafting sales roadmaps, pricing models, brand identity, launch plans, and absorption strategies tailored to market conditions.

Full Sales Operations Management

Handling broker networks, direct clients, digital campaigns, site activations, and structured outreach.

Cash Flow Planning & Revenue Management

Aligning collection schedules, payment plans, buyer onboarding, and receivable tracking to maintain healthy liquidity.

Market Intelligence & Reporting

Providing developers with real-time insights on sales velocity, buyer sentiment, competitor benchmarks, and risk alerts.

Customer Relationship & Documentation

Managing leads, negotiations, bookings, contracts, and post-sales service to ensure smooth handovers and satisfied buyers.

HOW OUR MANDATE STRENGTHENS DEVELOPER CASH FLOWS AND SALES PERFORMANCE

1. Accelerated Sales Velocity

Through targeted marketing, optimized pricing, and a strong broker network, we drive faster unit absorption. This reduces the developer's holding period and ensures early revenue realization.

2. Predictable and Structured Cash Flow

Our mandate ensures that all collections—from booking to construction-linked payments—are systematically monitored. We create cash-flow projections, track receivables, minimize defaults, and structure payment plans aligned with the developer's construction cycle.

3. Enhanced Market Positioning

We position each project to match buyer expectations through professional branding, customized sales pitches, and competitive pricing strategies, resulting in stronger demand and premium valuation.

4. Reduced Sales and Marketing Burden on the Developer

Developers can remain focused on construction and project delivery while we handle the entire sales and revenue ecosystem. This creates operational efficiency and reduces overheads linked to in-house sales teams.

5. Risk Mitigation

Our data-driven approach helps the developer anticipate market saturation, demand shifts, or pricing adjustments early, protecting profitability and minimizing unsold inventory risks.

6. Expanded Buyer Reach Through Broker & Channel Partnerships

Leveraging a vetted network of channel partners, we create wider distribution, bringing qualified buyers from domestic and international markets.

7. Transparent Reporting & Performance Accountability

Through dashboards and weekly progress reports, developers maintain full visibility on sales funnels, conversion rates, and collections—ensuring control and accountability at every stage.

LIFE BEYOND ORDINARY IN NAVI MUMBAI

Welcome to Navi Mumbai - the city of the future, where urban comfort meets serene living. Thoughtfully planned, seamlessly connected, and thriving with opportunities, Navi Mumbai offers the perfect balance of cosmopolitan energy and peaceful surroundings.



PIONEERING ASPIRATIONAL LIVING, DELIVERING THE FINEST DREAM PROPERTIES.

At Qualcon Dreams, We specialize in high-quality housing in strategically connected locations. We are proud to present a diverse portfolio, including commercial spaces, luxury apartments, and affordable housing, to meet every need and budget.



OUR PRESENCE

Our strong sales presence is strategically focused across the Navi Mumbai-Panvel region. We market affordable & high-value properties in key nodes, including Nerul, Turbhe, Belapur, Kharghar, Rasayani, Panvel, and Chowk.



Projects for Every Lifestyle

Be it commercial spaces, luxury apartments, or affordable housing our diverse portfolio meets every need and budget.



Unmatched Connectivity

All our properties are strategically connected to key transit routes — including major highways, railway stations, and the upcoming Navi Mumbai International Airport.



Trusted by thousands of Families & Businesses

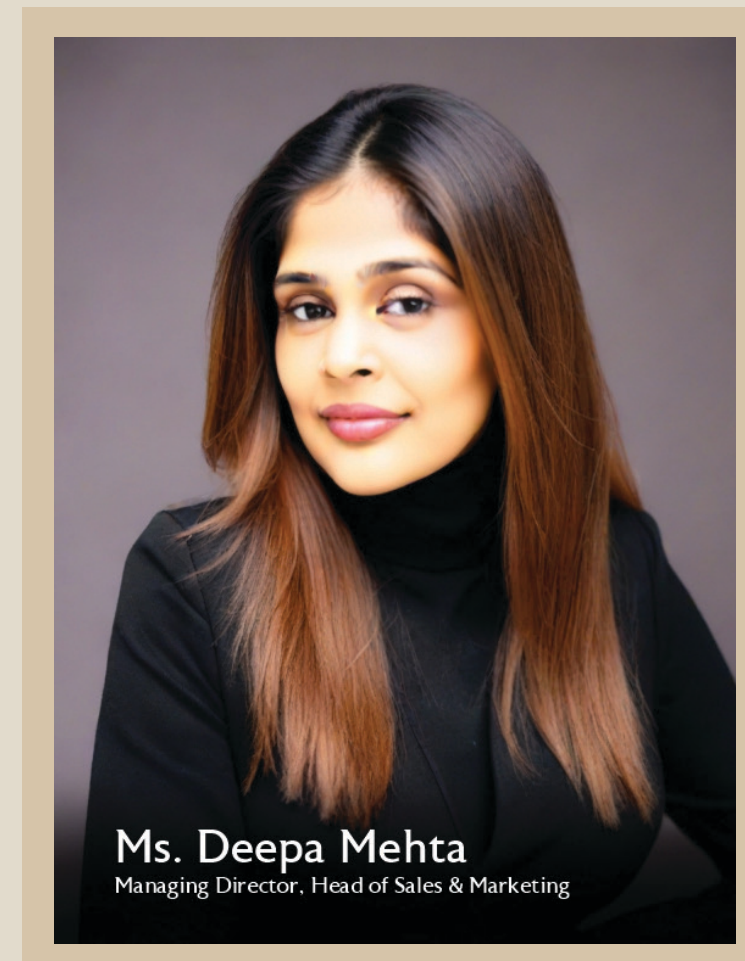
We take pride in creating spaces that foster growth, comfort, and value. Join the growing community of satisfied homeowners and business owners who chose us.

GREAT LEADERS DONT FOLLOW TRENDS THEY SET SKYLINES

This statement captures the leadership essence of Mrs. Deepa Mehta, Managing Director & Head of Sales & Marketing at Qualcon. Dynamic & visionary, Mrs. Mehta is the driving force ensuring the brand never stands still. With a rare blend of creativity & determination, she leads with clarity, compassion, & consistency, seamlessly managing multiple roles.

Her leadership goes beyond strategies & sales it's about shaping perception. Her influence is evident in how Qualcon presents itself, ensuring internal culture aligns with its external identity. She doesn't just represent the brand; she embodies its core values.

A bold thinker & decisive doer, Mrs. Mehta believes in walking the talk—turning insights into action & action into innovation. For her, every milestone isn't a finish line but a launchpad for the next idea, the next challenge, & the next leap forward. Her leadership inspires not only progress but purpose.



Ms. Deepa Mehta
Managing Director, Head of Sales & Marketing

OUR MISSION

To ensure complete customer satisfaction by delivering thoughtfully planned and meticulously designed housing experiences that prioritize every need and aspiration of our customers.



OUR VISION

To serve diverse communities by embracing lateral thinking, exploring bold ideas, and riding the wave of emerging trends. With collaboration at our core, we turn imagination into impactful, value-rich projects that elevate everyday living.

OUR PHILOSOPHY

Qualcon Dreams is our commitment to guiding homebuyers toward homes that offer more than just square feet—options defined by comfort, aesthetics, fresh air, and everyday convenience. With 10+ active projects and 250,000 sq.ft of quality developments in our portfolio across Navi Mumbai, we continue to set benchmarks in real estate consulting, sales, and marketing.

OUR VALUES

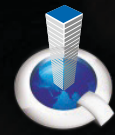
Qualcon's marketing initiative is driven by offering Luxury homes with a holistic living experience—spaces that elevate everyday life.

We understand our customers deeply and provide options that fulfil every lifestyle need: fresh air, space, luxury, wellness, utility, connectivity, and Vaastu.

Our trained team ensures a smooth, hassle-free journey from booking to possession, including home loan support and post-occupation assistance.

As one of Panvel and Navi Mumbai's leading real estate marketing teams, Qualcon dreams stands committed to every customer—for life.





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HONORING EXCELLENCE

**2020 2022
2023 2024**

QUALCON DREAMS

Qualcon Dreams is a fast growing organization in the realm of Real Estate. It has successfully completed numerous projects and is the process of delivering a number of projects in Panel, Kharghar, Belapur, Turbe & Nerul.

The next 3-5 years will see the mushrooming of 25 lakhs sq.ft quality residential space for 8000 happy families serviced by Qualcon Dreams and our channel partners across Navi Mumbai & Mumbai region



20+

**PROJECTS
SUCCESSFULLY
SOLD**



10K+

**HAPPY
CUSTOMERS**



5M+

**SQ.FT
SUCCESSFULLY
SOLD**



135

**CHANNEL
PARTNERS**

ONGOING MANDATES

SHREEJI ROSS - ULWE



NMS ONE 27 - KHARGHAR



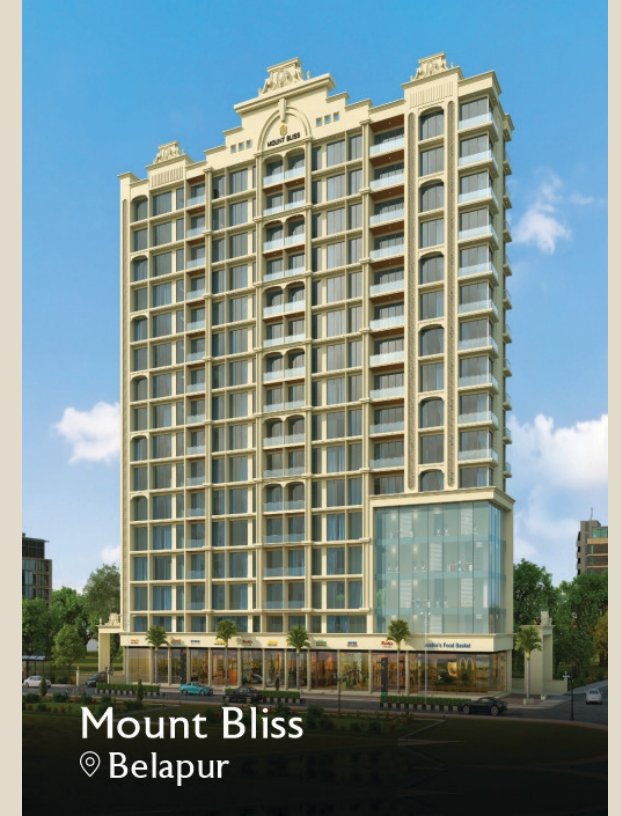
NMS 17 WEST - KHANDA COLONY



NMS ONE 8 ONE - ULWE



ONGOING MANDATES



COMPLETED PROJECTS



Qualcon Heritage
📍 Panvel



Alliance
📍 Panvel



Elite
📍 Palm Beach Road



Symphony
📍 Kopar Khairane



Bhoomi Harmony I
📍 Kharghar



Bhoomi Harmony II
📍 Kharghar



Prratham Darshan
📍 Panvel



Prratham Apartment
📍 Panvel

COMPLETED PROJECTS

SPARSH - PANVEL



GREEN WOODS (PHASE I) - PANVEL



RENAISSANCE - KOPROLI



GREEN WOODS (PHASE II) - PANVEL



COMPLETED PROJECTS

QUALCON PALMS - RASAYANI



HILL VIEW HOMES - PANVEL



GREEN MEADOWS - PANVEL



8 KOOL HOMES - PANVEL



COMPLETED PROJECTS

WATER'S EDGE - PANVEL



ROYAL OZONE - PANVEL



ROYAL MEADOWS - PANVEL



ROYAL PALMS - PANVEL



COMPLETED PROJECTS

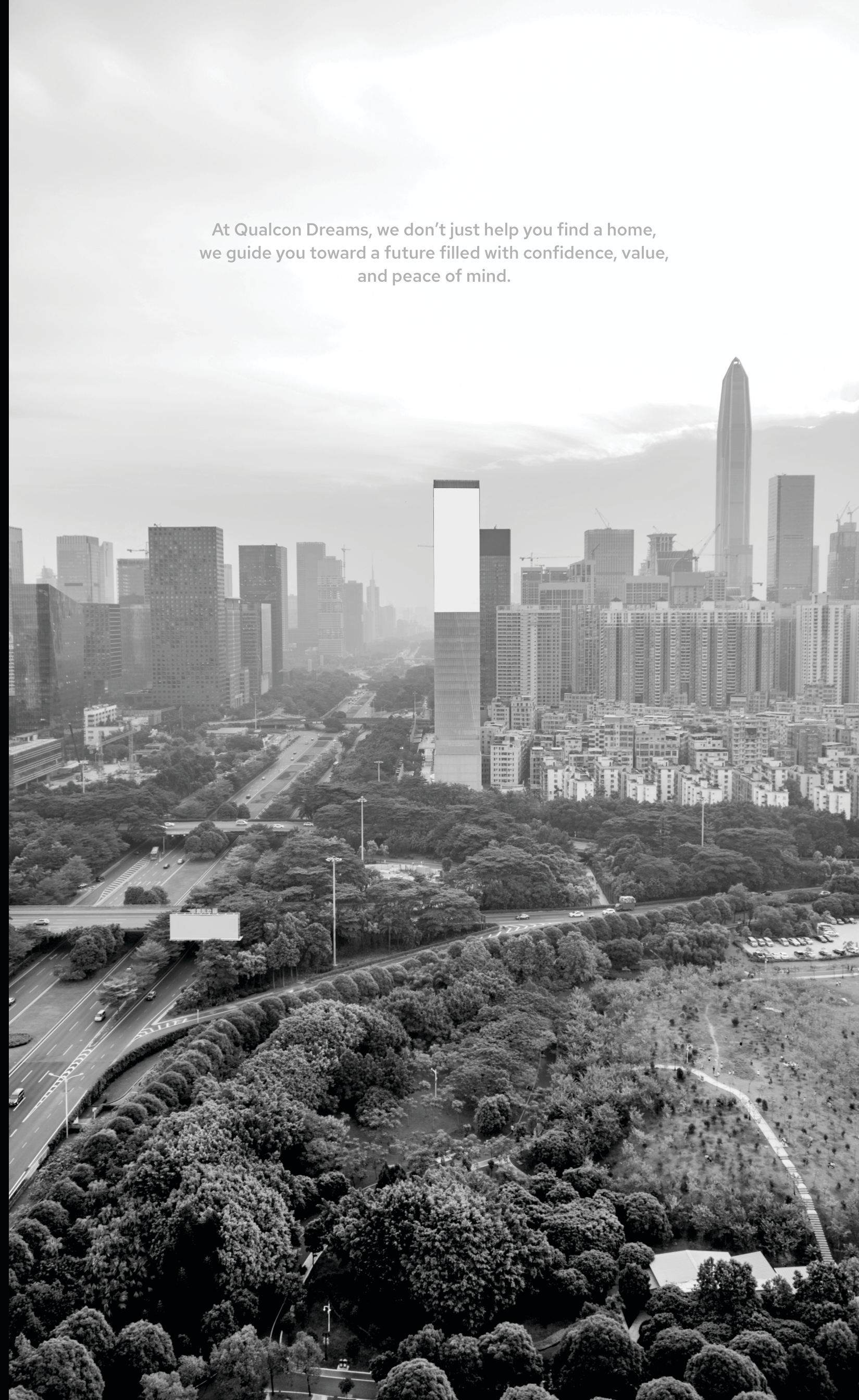
PRATTHAM RESIDENCY - PANVEL



REGENCY HOMES - PANVEL



At Qualcon Dreams, we don't just help you find a home,
we guide you toward a future filled with confidence, value,
and peace of mind.





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